



Vantiv Integrated Payments PaymentsEdge Advisory Services

Management consulting optimized for
growth-focused resellers and ISVs

PaymentsEdge Advisory Services is built for your business.

Get sophisticated, world-class management consulting for your business without budget-busting billable rates or big company bureaucracy. PaymentsEdge Advisory Services are designed around the unique needs of your reseller or ISV business to help you build a sustained and long-term growth plan for your organization, your employees, and your customers.



Transform to a recurring revenue business

We'll help you realize new recurring revenue opportunities including products, paid services, and value-added services that give your business a solid economic foundation. Your pursuit of recurring revenue will be a team effort as we assist you with hiring, training, and communication inside your organization.



Accelerate your growth by increasing customer loyalty

Through customer surveys, interviews, and data analysis, we'll assess your customer relationships to discover bright spots and potential problems. We'll then help implement programs that will protect you from an erosion of your customer base. Consider us a provider of "Customer Insurance."



Build a solid company culture

We'll design and implement a tailored program that will strengthen your people and your organization. Services include recruiting, hiring, interviewing, performance reviews, employee recognition, and professional development.



Unmatched channel and business expertise

Channel thought leader Jim Roddy will utilize his 20+ years of management experience to lead this program. Roddy is the former President of Jameson Publishing and Business Solutions Magazine, Past Chairperson of the RSPA, and the author of "Hire Like You Just Beat Cancer."

Contact us today for a free 1-hour consultation.

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